

Executive - Yield Management (Space Management Team)

The Space Management Team is responsible for controlling and fully utilizing the vessel capacity to maximize the cargo contribution.

Responsibilities:

- Optimize the space utilization by higher revenue cargo within given allocation and resources;
- Produce accurate demand and equipment forecast with trade and container flow management;
- Formulate space plan, monitor and execute booking management with sales and front-line sections;
- Formulate roll plan and execute rollover with stake holders;
- Formulate slack season cargo plan and drive commercial teams to comply;
- Facilitate new service deployment and void sailing plan;
- Produce vessel wise report to measure account performance;
- Facilitate project management by request.

Requirements:

- Degree holder with major in shipping, logistics or business management is an advantage;
- 2 years relevant working experience in shipping, commercial or logistic field. Preferable in space management;
- Fresh graduates will also be considered;
- Good sense of yield management concept with logical thinking;
- Analytical-minded, data driven, teamwork and collaboration mindset;
- Proficient in MS Office;
- Good command in spoken and written English, Chinese and Mandarin.

When working with us you can expect:

- Stable employment in a dynamic, international organisation that is one of the leaders in the market.
- Wide benefit package including medical insurance for you and your family members, life insurance, annual leave, paid sick leave and others.
- Great work atmosphere, interactive, encouraging, friendly and supportive team and culture, and have chance to join Corporate Social Responsibility activities.
- Spacious, relaxing and comfortable office in Two Harbour Square, Kwun Tong with fantastic sea view.

If you believe your skills and competencies could be of an advantage for Ocean Network Express, please send your application letter with detailed resume and expected salary to eas.rhq.hr.job@one-line.com.